# Supplementary Report

For the Year Ended March 31,2018 2018/3期 決算補足資料



May 10, 2018 SANDEN HOLDINGS CORPORATION



## Supplementary Report For the Year Ended March 31, 2018 2018/3期 決算補足資料

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#### CAUTIONARY STATEMENTS

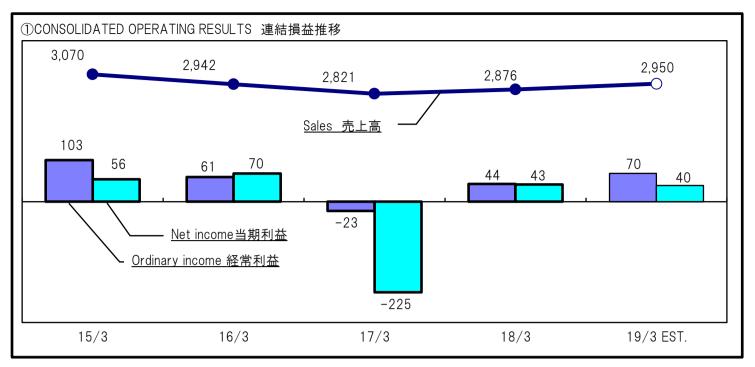
This report contains forecasts that are based on information available on the announcement date of this report and results might differ due to many changes in diverse factors hereafter, which include, but are not limited to (i) the economic environment of major markets; (ii) market demand for products; (iii) foreign exchange rates, particularly between the yen and the U.S. dollar, euro; (iv) domestic and overseas regulations and controls, and the accounting standards and practices.

#### 業績予想に関する注意事項

前述の将来の業績に関する予想は、現在入手可能な情報に基づき当社が合理的と判断したものです。 実際の業績は様々な要因の変化により、記載の予想とは異なる場合のあることをご承知下さい。そのような要因としては、主要市場の



## 1. OPERATING RESULTS 損益の状況



①CONSOLIDATED OPERATING RESULTS 連結損益推移

(In 100 millions of yen 億円) 15/3 16/3 17/3 18/3 19/3 EST. Sales 3,070 2,942 2,821 2,876 2.950 売上高 (Japan) (1,119)(962)(882)(914)(891) (国内) (Overseas) (海外) (1.951)(1.980)(1,939)(1.962)(2.059)55 70 Operating income 94 55 16 営業利益 (%) (3.1%)(1.9%)(0.6%)(1.9%)(2.4%) (%) Ordinary income 経常利益 103 61 -23 44 70 (%) (%) (3.4%)(2.1%)(-0.8%)(1.5%)(2.4%)Net income 当期利益 56 70 40 -225 43 (%) (%) (1.8%)(2.4%)(-8.0%)(1.5%)(1.4%)Yen exchange rates \* USD 109.9 120.1 108.3 110.9 105.0 **EURO** 129.6 130.0 為替レート\* 138.8 132.6 118.9

<sup>\*</sup> Segment's sales includes both the sales to outside customers and intersegment sales.

<sup>\*</sup> 売上高は外部顧客に対する売上高とセグメント間の内部売上高の合計



### 2. OPERATING PERFORMANCE BY SEGMENT セグメント別の損益状況

#### ①CONSOLIDATED BUSINESS SEGMENT INFORMATION 連結事業別セグメント情報

(In 100 millions of ven 億円)

					(111 100 11111	ions or yen l息円)
		15/3	16/3	17/3	18/3	19/3 EST.
		(9.9%)	(-0.9%)	(0.4%)	(4.8%)	(2.9%)
Automotive Systems	自動車機器	2,002	1,984	1,992	2,089	2,150
		(17.0%)	(-11.5%)	(-15.1%)	(-4.4%)	(2.7%)
Commercial Store Systems	流通システム	949	840	713	681	700
		(3.1%)	(-0.8%)	(-1.7%)	(-8.6%)	(-5.7%)
Others	その他	119	118	116	106	100
		(11.7%)	(-4.2%)	(-4.1%)	(2.0%)	(2.6%)
Net sales	売上高合計	3,070	2,942	2,821	2,876	2,950
		15/3	16/3	17/3	18/3	19/3 EST.
		(47.4%)	(16.1%)	(-32.3%)	(49.6%)	(5.9%)
Automotive Systems	自動車機器	56	65	44	66	70
		(77.1%)	(-69.4%)	(-119.5%)	(-177.0%)	(235.1%)
Commercial Store Systems	流通システム	62	19	-4	3	7
		_	_	_	_	_
Others	その他	-24	-29	-25	-14	-7
Elimination/Corporate	消去又は全社	_	_	_	_	_
		(91.8%)	(-41.5%)	(-70.4%)	(245.7%)	(28.0%)
Operating income	営業利益合計	94	55	16	55	70

<sup>\*</sup> Segment's sales includes both the sales to outside customers and intersegment sales \* 売上高は外部顧客に対する売上高とセグメント間の内部売上高の合計



#### 3. FINANCIAL POSITION 財務の状況

Year-end rates

①CONSOLIDATED BALANCE SHEETS 連結貸借対照表 (In 100 millions of yen 億円) 15/3 16/3 17/3 [ ASSETS ] 「資産の部] Current assets 流動資産 Cash and time deposits 現金及び預金 206 175 140 188 800 Notes and accounts receivable 受取手形及び売掛金 873 854 742 Marketable securities 0 0 0 0 有価証券 474 506 472 475 Inventories たな卸資産 27 24 Deffered income taxes 繰延税金資産 24 26 157 170 135 189 Others その他 TOTAL CURRENT ASSETS 流動資産合計 1.737 1.729 1,571 .620 (ratio) (構成比) (58.1) (57.4)(56.1)(58.6)Fixed assets 固定資産 Property, Plant and Equipment 有形固定資産 244 227 218 214 建物及び構築物 Buildings and structures 238 302 275 236 Machinery and equipment 機械装置及び運搬具 192 177 169 187 Land 土地 170 207 180 199 Others その他 TOTAL PROPERTY, PLANT AND EQUIPMENT 813 817 有形固定資産合計 908 896 Intangible assets 無形固定資産 48 49 44 39 374 Investment and others 投資その他の資産 299 339 287 TOTAL FIXED ASSETS 1.255 1.284 1.231 143 固定資産合計 (構成比) (43.9) (41.4) (41.9)(42.6)TOTAL ASSETS 2.993 3.013 2.802 2,763 資産合計 (100.0)(ratio) (構成比) (100.0)(100.0)(100.0)Γ LIABILITIES 7 「負債の部】 Current liabilities 流動負債 Notes and accounts payable 580 561 530 535 支払手形及び買掛金 479 529 545 450 Short-term bank loans 短期借入金 Current Maturity of Long-term Borrowings 1年以内返済長期借入金 108 204 298 190 328 Others 292 292 361 その他 TOTAL CURRENT LIABILITIES 1,734 1,503 流動負債合計 1,459 1,586 (54.4) (ratio) (構成比) (48.8)(52.6)(61.9)Non-current liabilities 固定負債 630 556 442 621 long-term bank loans 長期借入金 Employees' retirement benefits 退職給付引当金 37 35 33 34 Officers' retirement benefits 役員退職慰労引当金 2 2 1 Provision for environmental expences 5 4 4 3 環境費用引当金 20 3 17 8 Deffered income taxes 繰延税金負債 72 85 Others その他 83 79 TOTAL NON-CURRENT LIABILITIES 777 672 576 固定負債合計 751 (ratio) (構成比) (25.9)(22.3)(20.6)(27.2)TOTAL LIABILITIES 負債合計 2.236 2.258 2.310 2.253 (74.7)(74.9)(82.4)(81.6) (ratio) (構成比) [純資産の部] [ EQUITY ] Stockholders' equity 株主資本 110 Common stock 資本金 110 110 110 Capital surplus 45 37 資本剰余金 38 37 295 337 484 540 Retained earnings 利益剰余金 Treasury stock 自己株式 627 676 TOTAL STOCKHOLDERS' EQUITY 430 473 株主資本合計 (ratio) (構成比) (21.0)(22.4)(15.3)(17.1)Variance of the Estimate/Conversion 評価·換算差額等 Net unrealized gain on available-for-sale securities その他有価証券評価差額金 46 25 36 3 Deferred gain or loss on derivatives under hedge accounting -0 -0 繰延ヘッジ損益 Foreign currency translation adjustments 為替換算調整勘定 49 15 -20 -16 -10 Accumulated adjustment for retirement benefits 退職給付に係る調整累計額 -13 -10TOTAL VARIANCE OF THE ESTIMATE/CONVERSION 評価·換算差額等合計 78 25 6 Minority interests 51 54 56 少数株主持分 510 TOTAL EQUITY 756 755 492 純資産合計 (25.3)(17.6)(構成比) (25.1)(18.4)TOTAL LIABILITIES AND EQUITY 負債及び純資産合計 2,993 3,013 2,802 2.763 (100.0)(100.0)(100.0)(100.0)(ratio) (構成比)

期末日レートUSD

120.2

112.7

112.2

106.2



(In 100 millions of yen 億円)

## 4. FINANCIAL POSITION 財務の状況(II)

#### ①CONSOLIDATED STATEMENTS OF CASH FLOWS 連結キャッシュ・フローの状況

16/3 17/3

Cash flows from operating activities 営業活動によるキャッシュ・フロー	162	63	100	71
Cash flows from investing activities 投資活動によるキャッシュ・フロー	-133	-149	-104	41
Cash flows from financing activities 財務活動によるキャッシュ・フロー	-20	61	-25	-65
Effect of exchange rate on cash and cash equivalents 現金及び現金同等物に関わる換算差額	6	-6	-6	0
現金及び現金同等物の増加額 Net change in cash and cash equivalents	15	-31	-34	47
Cash and cash equivalents at beginning of period 現金及び現金同等物の期首残高	191	206	175	140
新規連結子会社増加に伴う現金及び 現金同等物の増加額	_	_	_	_
Cash and cash equivalents at end of the year 現金及び現金同等物の期末残高	206	175	140	188

15/3

#### ②SHORT TERM BORROWINGS AND LONG-TERM DEBT 借入金·社債残高

(In 100 millions of vers of ven 億円)

		(III TOO ITIIIIIONS OF YERS OF YER I总门			
		15/3	16/3	17/3	18/3
Short-term bank loans 短期借入金	Group 連結	479	529	545	450
Long-term loans from bank and agricaltural cooperatives(include amount due within one year) 長期借入金(1年以内返済分含む)	Group 連結	737	760	740	744
TOTAL LOANS 借入金計	Group 連結	1,216	1,289	1,285	1,194
UNSECURED BONDS 普通社債	Group 連結	_	_	_	67
TOTAL LOANS AND UNSECURED BONDS借入金·社債合計	Group 連結	1,216	1,289	1,285	1,261



## 5. CAPITAL EXPENDITURES, NUMBER OF EMPLOYEES 設備投資、人員の状況

#### ①CONSOLIDATED CAPITAL EXPENDITURES 連結設備投資情報

(In 100 millions of yen 億円)

					(111 1 0 0 1111111011	10 01 J 011 J/
		15/3	16/3	17/3	18/3	19/3 EST.
		(-20.4%)	(12.0%)	(-16.8%)	(0.7%)	(-19.9%)
Total Plant and Equipment investments	設備投資合計	133	149	124	125	100
		(15.8%)	(6.0%)	(-8.1%)	(-9.4%)	(-3.2%)
Total Depreciation and Amortization	減価償却費合計	117	124	114	103	100

#### ②NUMBER OF EMPLOYEES 従業員数

		15/3	16/3	17/3	18/3	19/3 EST.
Group	連結	13,515	13,216	13,411	13,141	_