# Supplementary Report

For the Six Months Ended September 30, 2017

2017/9期 決算補足資料



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## Supplementary Report For the Six Months Ended September 30, 2017 2017/9期 決算補足資料

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#### CAUTIONARY STATEMENTS

This report contains forecasts that are based on information available on the announcement date of this report and results might differ due to many changes in diverse factors hereafter, which include, but are not limited to (i) the economic environment of major markets; (ii) market demand for products; (iii) foreign exchange rates, particularly between the yen and the U.S. dollar, euro; (iv) domestic and overseas regulations and controls, and the accounting standards and practices.

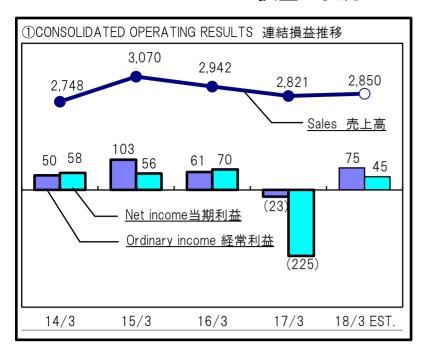
#### 業績予想に関する注意事項

前述の将来の業績に関する予想は、現在入手可能な情報に基づき当社が合理的と判断したものです。

実際の業績は様々な要因の変化により、記載の予想とは異なる場合のあることをご承知下さい。そのような要因としては、主要市場の経済環境及び製品需要の変動、為替相場の変動及び国内外の各種規制並びに会計基準・慣行等の変更があげられます。



### 1. OPERATING RESULTS 損益の状況



#### ①CONSOLIDATED OPERATING RESULTS 連結損益推移

(In 100 millions of yen 億円)

		14/3	15/3	16/3	17/3	18/3 EST.	16/9	17/9
		14/3	13/3	10/3	17/3	10/3 L31.	10/9	17/3
Sales	売上高	2,748	3,070	2,942	2,821	2,850	1,381	1,415
( Japan )	(国内)	(991)	(1,119)	(962)	(882)	(974)	(497)	(435)
(Overseas)	(海外)	(1,757)	(1,951)	(1,980)	(1,939)	(1,876)	(884)	(980)
Operating income	営業利益	49	94	55	16	70	-10	18
(%)	(%)	(1.8%)	(3.1%)	(1.9%)	(0.6%)	(2.5%)	_	(1.3%)
Ordinary income	経常利益	50	103	61	-23	75	-30	26
(%)	(%)	(1.8%)	(3.4%)	(2.1%)	(-0.8%)	(2.6%)	_	(1.9%)
Net income	当期利益	58	56	70	-225	45	-72	24
(%)	(%)	(2.1%)	(1.8%)	(2.4%)	(-8.0%)	(1.6%)	_	(1.7%)
Yen exchange rates *	USD	100.2	109.9	120.1	108.3	110.0	105.3	111.1
為替レート*	EURO	134.4	138.8	132.6	118.9	125.0	118.2	126.1

## 2. CAPITAL EXPENDITURES, NUMBER OF EMPLOYEES 設備投資、人員の状況

#### ①CONSOLIDATED CAPITAL EXPENDITURES BY BUSINESS SEGMENT 連結事業別設備投資

(In 100 millions of yen 億円)

		14/3	15/3	16/3	17/3	18/3 EST.	16/9	17/9
Total Plant and Equipment		(-5.1%)	(-20.4%)	(12.0%)	(-16.8%)	(-27.4%)	(-11.9%)	(9.6%)
investments	設備投資合計	167	133	149	124	90	52	57
Total Depreciation and		(8.7%)	(15.8%)	(6.0%)	(-8.1%)	(-7.9%)	(-5.1%)	(7.1%)
Amortization	減価償却費合計	101	117	124	114	105	56	52

#### ②NUMBER OF EMPLOYEES 従業員数

		14/3	15/3	16/3	17/3	18/3 EST.	16/9	17/9
Group	連結	13,279	13,515	13,216	13,411	_	13,410	13,044

<sup>\*</sup> Yen exchange rates represent market average rates for the results and in-house planned rates for the estimates.

<sup>\*</sup> 為替レートにつきましては、実績は市場平均レート、予想は社内計画レートを表示しています。



## 3. OPERATING PERFORMANCE BY SEGMENT セグメント別の損益状況

## ①CONSOLIDATED BUSINESS SEGMENT INFORMATION 連結事業別セグメント情報

(In 100 millions of yen 億円)

						(		10.1 67
		14/3	15/3	16/3	17/3	18/3 EST.	16/9	17/9
		(19.3%)	(9.9%)	(-0.9%)	(0.4%)	(1.9%)	(-5.9%)	(6.6%)
Automotive Systems	自動車機器	1,822	2,002	1,984	1,992	2,030	950	1,013
		(1.2%)	(17.0%)	(-11.5%)	(-15.1%)	(1.0%)	(-13.1%)	(-5.4%)
Commercial Store Systems	流通システム	811	949	840	713	720	374	354
		(27.8%)	(3.1%)	(-0.8%)	(-1.7%)	(-13.6%)	(2.7%)	(-15.8%)
Others	その他	115	119	118	116	100	57	48
		(13.7%)	(11.7%)	(-4.2%)	(-4.1%)	(1.0%)	(-7.7%)	(2.5%)
Net sales	売上高合計	2,748	3,070	2,942	2,821	2,850	1,381	1,415
		14/3	15/3	16/3	17/3	18/3 EST.	16/9	17/9
		_	(48.9%)	(16.1%)	(-32.3%)	(69.8%)	(-76.8%)	(239.3%)
Automotive Systems	自動車機器	38	56	65	44	75	6	21
		(-5.4%)	(75.7%)	(-69.4%)	_	_	_	_
Commercial Store Systems	流通システム	35	62	19	-4	10	-2	6
		_	_	_	-	_	_	_
Others	その他	-24	-24	-29	-24	-15	-14	-8
Elimination/Corporate	消去又は全社	_	_	_	_	_	_	_
		_	(93.9%)	(-41.5%)	(-70.4%)	(342.5%)	_	
Operating income	営業利益合計	49	94	55	16	70	-10	18





### ①CONSOLIDATED STATEMENTS OF CASH FLOWS 連結キャッシュ・フローの状況

		, , , , ,			(In 100 millions of yen	
	14/3	15/3	16/3	17/3	17/9	
Cash flows from operating activities 営業活動によるキャッシュ・フロー	188	162	63	100	16	
Cash flows from investing activities 投資活動によるキャッシュ・フロー	-121	-133	-149	-104	-40	
Cash flows from financing activities 財務活動によるキャッシュ・フロー	-87	-20	61	-25	121	
Effect of exchange rate on cash and cash equivalents 現金及び現金同等物に関わる換算差額	11	6	-6	-6	1	
現金及び現金同等物の増加額 Net change in cash and cash equivalents	-9	15	-31	-34	98	
Cash and cash equivalents at beginning of period 現金及び現金同等物の期首残高	200	191	206	175	140	
新規連結子会社増加に伴う現金及び 現金同等物の増加額	_	_	_	_	_	
Cash and cash equivalents at end of the year 現金及び現金同等物の期末残高	191	206	175	140	238	

#### ②SHORT TERM BORROWINGS AND LONG-TERM DEBT 借入金·社債残高

	(In 100 millions of t					/en 億円)
	14/3	15/3	16/3	17/3	17/9	
Short-term bank loans 短期借入金	430	479	529	545	626	
Long-term loans from bank and agricultural cooperatives (include amount due within one year) 長期借入金(1年以内返済分含む)	761	737	760	740	780	
TOTAL LOANS 借入金計	1,190	1,216	1,289	1,285	1,406	
UNSECURED BONDS 普通社債	_	_	_	_	37	
TOTAL LOANS AND UNSECURED BONDS 借入金·社債合計	1,190	1,216	1,289	1,285	1,442	