Securities Code: 6444 June 2, 2011

# Notice of the 85<sup>th</sup> Ordinary General Meeting of Shareholders

# Dear Shareholders:

It is our pleasure to invite you to the 85<sup>th</sup> Ordinary General Meeting of Shareholders of Sanden Corporation. The details of the meeting are provided below.

If you are unable to attend the General Meeting in person, you are entitled to exercise your voting rights in writing. Please review the enclosed Reference Materials for the General Meeting of Shareholders, indicate on the enclosed voting rights exercise form whether or not you approve the proposals, and return the completed form to reach us by 5:00 p.m. on Wednesday, June 22, 2011.

Sincerely,

Masayoshi Ushikubo Representative Director and Chairman, Sanden Corporation 20, Kotobuki-cho, Isesaki City, Gunma Prefecture

# **Details of the Meeting**

1. Date and time: Thursday, June 23, 2011, 10:00 a.m.

# 2. Venue: Conference room, Sanden Communication Plaza

961, Numawada, Honjo City, Saitama Prefecture

(The Company had been holding its General Meeting of Shareholders at the Company's conference room in the city of Isesaki, Gunma prefecture. Since the year before last, however, the Company decided to hold its General Meeting of Shareholders at the venue described above, in the expectation that more shareholders

can attend the meeting.)

# 3. Meeting agenda:

# Items to be reported

- Business Report and Consolidated Financial Statements for the 85<sup>th</sup> Fiscal Year (from April 1, 2010 to March 31, 2011), and Reports of the Independent Auditors and the Board of Corporate Auditors on the Consolidated Financial Statements
- 2. Non-Consolidated Financial Statements for the 85<sup>th</sup> Fiscal Year (from April 1, 2010 to March 31, 2011)

# Agenda items to be resolved

**Item 1:** Proposal for appropriation of surplus

**Item 2:** Election of five (5) directors

**Item 3:** Continuation of Countermeasures to Large-Scale Acquisitions of the Company's Shares (Takeover Defense Measures)

Attending Shareholders are requested to present the enclosed voting right exercise form at reception on the day of the General Meeting of Shareholders.

We will post any revision to the Reference Materials for the General Meeting of Shareholders, Business Report, Non-Consolidated Financial Statements or Consolidated Financial Statements on the Company's website (http://www.sanden.co.jp).

<sup>\*</sup> This English translation is an abridged version of the original notice in Japanese. In the event of a discrepancy, the Japanese version shall prevail.

# Consolidated Balance Sheet (As of March 31, 2011)

Item	Amount	Item	Amount
[Assets]		[Liabilities]	
Current assets:	120,927	Current liabilities:	106,802
Cash and deposits	18,538	Notes and accounts payable –	44,036
Notes and accounts receivable –	56,970	trade	
trade		Short-term loans payable	22,785
Merchandise and finished goods	16,926	Current portion of long-term loans	10,044
Work in process	6,700	payable	
Raw materials	7,996	Current portion of bonds	8,600
Other inventories	2,008	Accounts payable – other	6,463
Deferred tax assets	1,785	Lease obligations	1,251
Accounts receivable – other	2,708	Income taxes payable	541
Consumption taxes receivable	4,625	Provision for bonuses	3,198
Other	3,471	Provision for sales rebates	273
Allowance for doubtful accounts	(803)	Provision for product warranties	1,590
		Deferred tax liabilities	20
		Other	7,996
Noncurrent assets:	86,997	Noncurrent liabilities:	51,794
Property, plant and equipment	65,760	Long-term loans payable	40,479
Buildings and structures	20,473	Lease obligations	2,182
Machinery, equipment and	15,536	Deferred tax liabilities	656
vehicles		Provision for retirement benefits	6,643
Tools, furniture and fixtures	2,464	Provision for directors' retirement	246
Land	19,017	benefits	
Lease assets	4,230	Provision for environmental	693
Construction in progress	4,036	measures	
Intangible assets	1,301	Negative goodwill	339
Goodwill	141	Other	551
Lease assets	186		
Other	973	Total Liabilities	158,596
Investments and other assets	19,935	[Net assets]	
Investment securities	14,634	Shareholders' equity	52,681
Fund for retirement payments	3,656	Capital stock	11,037
and pension		Capital surplus	4,453
Deferred tax assets	376	Retained earnings	39,381
Other	1,459	Treasury stock	(2,191)
Allowance for doubtful accounts	(192)		
		Accumulated other comprehensive	(7,008)
		income	
		Valuation difference on	112
		available-for-sale securities	
		Deferred gains or losses on	(149)
		hedges	(( 071)
		Foreign currency translation	(6,971)
		adjustment	2 (55
		Minority interests	3,655
m 4.1	205.025	Total net assets	49,329
Total assets	207,925	Total liabilities and net assets	207,925

<u>Consolidated Statement of Income</u> (From April 1, 2010 to March 31, 2011)

Itom	(III IIIIIIIIIIII of yell)
Item	Amount
Net sales	216,539
Cost of sales	175,926
Gross profit	40,613
Selling, general and administrative expenses	35,235
Operating income	5,377
Non-operating income	3,567
Interest income	83
Dividends income	139
Foreign exchange gains	379
Equity in earnings of affiliates	1,924
Other	1,040
Non-operating expenses	2,565
Interest expenses	2,073
Other	491
Ordinary income	6,380
Extraordinary income	1,515
Gain on sales of noncurrent assets	84
Reversal of allowance for doubtful accounts	76
Reversal of provision for product warranties	28
Insurance income	67
Reversal of foreign currency translation adjustment	910
Other	348
Extraordinary loss	2,038
Loss on disposal of noncurrent assets	130
Loss on valuation of investment securities	213
Market expenses	316
Loss on disaster	1,284
Other	92
Income before income taxes and minority interests	5,857
Income taxes – current	1,088
Income taxes – deferred	(1,692)
Income before minority interests	6,460
Minority interests in income	373
Net income	6,087

# Consolidated Statements of Changes in Net Assets (From April 1, 2010 to March 31, 2011)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance as of March 31, 2010	11,037	4,453	33,933	(2,188)	47,236
Effect of changes in accounting policies applied to foreign equity method affiliates			41		41
Changes of items during the period					
Dividends from surplus			(679)		(679)
Net income			6,087		6,087
Purchase of treasury stock				(3)	(3)
Net changes of items other than shareholders' equity					
Total changes of items during the period	=	-	5,407	(3)	5,403
Balance as of March 31, 2011	11,037	4,453	39,381	(2,191)	52,681

	Accun	nulated other				
	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance as of March 31, 2010	501	(339)	(3,246)	(3,084)	3,080	47,232
Effect of changes in accounting policies applied to foreign equity method affiliates						41
Changes of items during the period						
Dividends from surplus						(679)
Net income						6,087
Purchase of treasury stock						(3)
Net changes of items other than shareholders' equity	(388)	189	(3,725)	(3,923)	575	(3,347)
Total changes of items during the period	(388)	189	(3,725)	(3,923)	575	2,055
Balance as of March 31, 2011	112	(149)	(6,971)	(7,008)	3,655	49,329

# Non-Consolidated Balance Sheet (As of March 31, 2011)

(In millions of ye				
Item	Amount	Item	Amount	
[Assets]		[Liabilities]		
Current assets:	64,384	Current liabilities:	64,258	
Cash and deposits	11,337	Notes payable – trade	5,951	
Notes receivable – trade	1,936	Accounts payable – trade	26,744	
Accounts receivable – trade	34,172	Short-term loans payable	5,035	
Merchandise	659	Current portion of long-term loans	7,354	
Finished goods	6,092	payable		
Semi-finished goods	38	Current portion of bonds	8,600	
Work in process	3,149	Lease obligations	401	
Supplies	995	Accounts payable – other	4,147	
Deferred tax assets	970	Accrued expenses	1,228	
Accounts receivable – other	3,975	Provision for bonuses	2,100	
Consumption taxes receivable	760	Provision for sales rebates	5	
Other	394	Provision for product warranties	1,087	
Allowance for doubtful accounts	(98)	Other	1,601	
Noncurrent assets:	64,496	Noncurrent liabilities:	41,810	
Property, plant and equipment	37,026	Long-term loans payable	35,776	
Buildings	11,655	Provision for retirement benefits	5,145	
Structures	2,003	Provision for directors' retirement	181	
Machinery and equipment	5,384	benefits	101	
Vehicles	11	Lease obligations	480	
Tools, furniture and fixtures	1,371	Guarantee deposits received	61	
Land	15,063	Deferred tax liabilities	112	
Lease assets	663	Other	52	
Construction in progress	872	Total liabilities	106,068	
Intangible assets	806	[Net assets]	100,000	
Leasehold right	104	Shareholders' equity	22,745	
Software	569	_ · ·	11,037	
Lease assets	128	Capital stock	1	
Other	4	Capital surplus	4,453	
	•	Legal capital surplus	4,453	
Investments and other assets	26,663	Retained earnings	9,238	
Investment securities	5,503	Legal retained earnings	0.220	
Stocks of subsidiaries and affiliates	10,809	Other retained earnings	9,238	
Investments in capital of subsidiaries and affiliates	5,925	Retained earnings brought forward	9,238	
Long-term loans receivable	64	Treasury stock	(1,984)	
Fund for retirement payments and	3,656			
pension		Valuation and translation adjustments	67	
Other	959	Valuation difference on available-	112	
Allowance for doubtful accounts	(254)	for-sale securities		
		Deferred gains or losses on hedges	(45)	
		Total net assets	22,812	
Total assets	128,880	Total liabilities and net assets	128,880	

# Non-Consolidated Statement of Income (From April 1, 2010 to March 31, 2011)

	(In millions of yen)
Item	Amount
Net sales	135,398
Cost of sales	114,493
Gross profit	20,904
Selling, general and administrative expenses	21,580
Operating loss	(675)
Non-operating income	3,600
Interest income	25
Dividends income	2,835
Rent income	118
Foreign exchange gains	388
Other	233
Non-operating expenses	1,651
Interest expenses	1,171
Interest on bonds	129
Taxes and dues	238
Commission for syndicate loan	6
Other	104
Ordinary income	1,273
Extraordinary income	419
Gain on sales of noncurrent assets	28
Reversal of allowance for doubtful accounts	76
Reversal of provision for product warranties	28
Insurance income	67
Refund of royalty of know-how license	125
Other	93
Extraordinary loss	1,836
Loss on disposal of noncurrent assets	51
Market expenses	316
Loss on disaster	1,244
Other	224
Income before income taxes	(143)
Income taxes – current	(440)
Income taxes – deferred	(1,261)
Net income	1,558

Statement of Changes in Net Assets (From April 1, 2010 to March 31, 2011)

	Shareholders' equity							
		Capital surplus			Retained earnings			
	Capital stock	Legal capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings Retained earnings brought forward	Total retained earnings	Treasury stock	Total share- holders' equity
Balance as of March 31, 2010	11,037	4,453	4,453	-	8,363	8,363	(1,980)	21,874
Changes of items during the period								
Dividends from surplus					(683)	(683)		(683)
Net income					1,558	1,558		1,558
Purchase of treasury stock							(3)	(3)
Net changes of items other than share-holders' equity								
Total changes of items during the period	-	-	-	1	875	875	(3)	871
Balance as of March 31, 2011	11,037	4,453	4,453	1	9,238	9,238	(1,984)	22,745

	Valuation	Valuation and translation adjustments				
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	Total net assets		
Balance as of March 31, 2010	495	(47)	447	22,321		
Changes of items during the period						
Dividends from surplus				(683)		
Net income				1,558		
Purchase of treasury stock				(3)		
Net changes of items other than share-holders' equity	(382)	2	(380)	(380)		
Total changes of items during the period	(382)	2	(380)	490		
Balance as of March 31, 2011	112	(45)	67	22,812		

# Reference Materials for the General Meeting of Shareholders

# Item 1: Proposal for Appropriation of Surplus

We propose to appropriate surplus as follows:

1. Year-end dividends

In due consideration of our business results for the fiscal year and future business developments, we propose making year-end dividends for the 85<sup>th</sup> fiscal year as described below:

(1) Type of dividend property

Money

(2) Allotment and total amount of dividends

We propose making a dividend of \$7.5 per share of common stock of the Company, with the total amount of dividends being \$1,025,159,363.

(3) Effective date for dividends from surplus

We propose a relevant effective date of June 24, 2011.

2. Other matters related to appropriation of surplus

None

# Item 2: Election of Five (5) Directors

All five (5) directors will complete their term of office at the conclusion of this Ordinary General Meeting of Shareholders. Accordingly, we propose that five (5) directors be elected.

The relevant candidates are as follows:

No.	Name (Date of birth)		Positions and Areas of Responsibility in ny and Major Concurrent Positions	No. of Sanden shares held
1	Masayoshi Ushikubo (January 16, 1935)	April 1968 June 1989 April 2001	Joined Sanden Corporation Representative Director & President Representative Director & Chairman (present)	997,002
2	Yoshimasa Hayakawa (January 25, 1943)	March 1982 June 2001 June 2010	Joined Sanden Corporation Representative Director & President Representative Director & Vice Chairman (present)	226,000
3	Kazunori Kiuchi (April 18, 1945)	April 2005 June 2008 June 2010	President & CEO, NEC Infrontia Corporation Corporate Auditor, Sanden Corporation Representative Director & President (present)	33,000
4	Katsuya Nishi (August 3, 1964)	April 1985 July 2008 June 2009	Joined Sanden Corporation Head of Corporate Planning Office Director & Corporate Officer; Head of Corporate Planning Office (present)	36,000
5	Isao Tada (July 5, 1945)	June 1999 June 2005 June 2007	Corporate Auditor, Daiwa Securities Co., Ltd. Counselor, Daiwa Institute of Research Ltd.; Deputy Director, Strategic Management Laboratory Director, Sanden Corporation (present)	5,000

Notes 1: The Company does not have any special vested interests in any of the candidates for directors.

- 2: Isao Tada is a candidate for an outside director.
- 3: We are recommending Isao Tada as a candidate for an outside director in order to strengthen the supervisory function over the Company's management from objective and neutral viewpoints.
- 4: Isao Tada is currently an outside director of the Company and will have served as an outside director for four (4) years at the conclusion of this Ordinary General Meeting of Shareholders.
- 5: The Company has entered into an agreement for limited liabilities with Isao Tada as set forth in Article 427, Paragraph 1 of the Companies Act. The Company will renew that agreement provided that the re-election is approved as in an original proposal. The amount of liabilities for damages set forth in said agreement shall not exceed the amount stipulated by laws and regulations.

# Item 3: Continuation of Countermeasures to Large-Scale Acquisitions of the Company's Shares (Takeover Defense Measures)

Sanden Corporation (hereinafter the "Company") introduced at the Board of Directors meeting held on May 26, 2008 the "Countermeasures to Large-Scale Acquisitions of the Company's Shares" (hereinafter the "Current Plan") and has continued the Current Plan with the approval of shareholders at the 82<sup>nd</sup> Ordinary General Meeting of Shareholders of the Company held on June 24, 2008, which is to expire at the conclusion of this Ordinary General Meeting of Shareholders. After its introduction, in order to secure and enhance the Company's corporate value and, in turn, the common interests of its shareholders, the Company has reviewed the Current Plan, including whether or not to continue it, with a view to changes in social and economic conditions, and various trends and arguments regarding the takeover defense measures.

As a result, the Board of Directors of the Company determined at its meeting held on May 11, 2011 to amend a part of the Current Plan (hereinafter the amended countermeasures are referred to as the "Plan") and continue the Plan subject to the approval of shareholders at this Ordinary General Meeting of Shareholders.

# 1. Purpose of the Plan

The Plan was introduced as an initiative to prevent inappropriate parties from taking control over the decision-making on the Company's financial and business policies in accordance with the Company's basic policy on Company's control and to secure and enhance its corporate value and, in turn, the common interests of its shareholders.

The purpose of the Plan is to secure and enhance the Company's corporate value and, in turn, the common interests of its shareholders when the Company faces large-scale acquisitions of the shares of the Company or such proposals, by enabling the Company to prevent acquisitions that will cause obvious harm to the common interests of its shareholders, or may virtually coerce shareholders into selling their shares, and by securing necessary information, consideration period, and bargaining power so that the Board of Directors of the Company may request the acquirer to provide information when it is difficult for its shareholders to judge the acquirer's proposals, or offer more advantageous terms than the acquisition terms proposed by the acquirer.

# 2. Outline of the Plan

The Plan provides that the Company shall require the person who emerged as an acquirer provide information in advance and also provides other procedures necessary to achieve the "Purpose of the Plan" described in 1. above (see "Procedures for invoking the Plan" described in 3. below for the details).

If it is decided that the gratis allotment of stock acquisition rights shall not be implemented in accordance with the Plan, the acquirer may thereafter carry out a large-scale acquisition of the shares of the Company, in which case, shareholders shall make their decision on their own as to whether to accept the acquirer's acquisition proposal or not.

On the contrary, in the case where the acquirer carries out a large-scale acquisition of the shares of the Company without complying with the procedures prescribed in the Plan, or in such exceptional case where the acquisition meets the requirements for invoking the Plan prescribed in the Plan and that, it is determined on reasonable grounds that such acquisition will cause obvious harm to the Company's corporate value and, in turn, the common interests of its shareholders, the Company will allot the stock acquisition rights to all the shareholders at the time other than the Company itself, in the manner of the gratis allotment of stock acquisition rights that are subject to conditions that the acquirer may not exercise the right as a

general rule and that the Company may acquire the stock acquisition rights from the shareholders in exchange for delivering shares of the Company to them other than the acquirer.

If the gratis allotment of stock acquisition rights is implemented in compliance with the Plan and the shares of the Company are delivered to those shareholders other than the acquirer by the exercise of those rights or the acquisition thereof by the Company, the ratio of the acquirer's voting rights in the Company may be diluted down to 50% at most.

It will be the Board of Directors of the Company which shall make a final decision on the implementation or non-implementation of gratis allotment of stock acquisition rights, or the acquisition thereof, but the Company continues to have the Independent Committee consisting of members who are highly independent from the management of the Company as it currently is in accordance with the Current Plan and to respect its fair and independent judgments, in order to exclude the arbitrariness of the Board of Directors and to ensure the objectivity and rationality of its judgments. In addition, the Board of Directors may convene a general meeting of shareholders to confirm the will of shareholders concerning the implementation of a gratis allotment of stock acquisition rights as prescribed in the Plan.

The Company will properly announce or disclose to its shareholders any information on the process of the procedures to ensure its transparency.

# 3. Procedures for invoking the Plan

- (1) Acquisitions to which the Plan is applied
  - The Plan will be applied to any acquisition that falls under (i) or (ii) below, or any transaction or proposal similar thereto (excluding cases where the Board of Directors of the Company has separately approved to the contrary; hereinafter collectively referred to as the "Acquisition"):
  - (i) With respect to share certificates, etc. (note 1) issued by the Company, any acquisition or other transaction that will increase the holding ratio (note 4) of such share certificates, etc. held by the holder (note 2) and joint holders (note 3) up to 20% or more; or
  - (ii) With respect to share certificates, etc. (note 5) issued by the Company, a tender offer (note 6) that would increase the total of the owning ratio (note 7) of such share certificates, etc. relating to that tender offer and the owning ratio of such share certificates, etc. of those who have special relationship therewith (note 8) up to 20% or more

Any party carrying out or proposing the Acquisition (hereinafter the "Acquirer") must comply with the procedures predetermined in the Plan and must not carry out the Acquisition until the Board of Directors of the Company adopts a resolution concerning the implementation or non-implementation of the gratis allotment of stock acquisition rights, in which the stock acquisition rights shall be allotted for free (hereinafter the "Stock Acquisition Rights") for the purpose of diluting the ratio of the Acquirer's voting rights in the Company (or until the approval or rejection at the general meeting of shareholders concerning the implementation of the gratis allotment of Stock Acquisition Rights, in cases where such meeting shall be convened to confirm the will of shareholders of the Company (hereinafter the "Shareholders Will Confirmation Meeting") in compliance with 3. (7) below).

# (2) Submission of the Letter of Intent

The Company will require any Acquirer carrying out the Acquisition submit written promissory letters, including a written consent stating that the Acquirer will comply with the procedures established under the Plan (with the signature, or name and seal of the

representative of the Acquirer) and the certificate of qualification of the representative who placed such signature or seal thereon (hereinafter collectively referred to as the "Letter of Intent") to the Company in advance and in a form prescribed by the Company. The Acquirer must also specify in Japanese the name of the Acquirer, address or location of its head office or other offices, the law governing the incorporation of the Acquirer, name of the representative, contact information in Japan, and details of the intended Acquisition in that Letter of Intent.

- (3) Request to the Acquirer for the provision of information
  Unless otherwise approved by the Board of Directors of the Company, the Company will
  deliver to the Acquirer a list of information to be submitted to the Company in advance,
  which is necessary for the Company to examine the Acquisition terms (hereinafter the
  "Essential Information"), within ten (10) business days from the following day of the
  receipt date of the Letter of Intent. The Company will require the Acquirer submit the
  Essential Information as described in the list in a form prescribed by the Company
  (hereinafter the "Acquisition Statements"). Specific contents of the Essential Information
  shall vary, depending on attributes of the Acquirer and terms of the Acquisition, however,
  in any case, they shall be required only to the extent necessary and sufficient for the
  judgment of shareholders and formation of the opinion of the Board of Directors of the
  Company. A part of the Essential Information required to be submitted as general items
  are described in (i) through (vii) below.
  - (i) Details (including the specific name, line of business, career or history, capital composition, financial condition, experience in the similar type of business of the Company and Company Group, and experience in transactions similar to Acquisition and the results thereof) of the Acquirer and its group (including joint holders, parties having special relationship with the Acquirer, and, in the case of funds, every partner and other constituent members).
  - (ii) The purpose, method and terms of the Acquisition (including the amount and type of the consideration for the Acquisition, the Acquisition timing, the scheme of any related transactions, the legality of the Acquisition method, and the feasibility of the Acquisition).
  - (iii) The basis for the calculation of the consideration for the Acquisition (including the underlying facts of the calculation, the calculation method, the numerical data used in the calculation, and the details of any expected synergetic effect from any series of transactions relating to the Acquisition, such as synergetic effects that are to be shared with other shareholders).
  - (iv) Financial supports for the Acquisition (including the specific name, financing methods and the terms of any related transactions of the funds providers (including all indirect but substantial funds providers)).
  - (v) The candidates for officers (including information regarding the experience in the similar type of business of the Company and Company Group), management policies, business plans, financial plans, capital and dividend policies, and asset management plans for the Company and Company Group that are expected after the completion of the Acquisition.
  - (vi) The details of any changes, if any, in the relationship between Company's customers, business partners, employees, and any other stakeholders and the Company and Company Group that are expected after the completion of the Acquisition.
  - (vii) Any other information that the Independent Committee reasonably considers necessary.

Upon the receipt of the Acquisition Statements, the Board of Directors of the Company will promptly send them to the Independent Committee (see Appendix 1 "Outline of the Rules of the Independent Committee" for the standards for appointing members,

requirements for resolution, and resolution matters of the Independent Committee, and see Appendix 2 "Profiles of Candidates for Members of the Independent Committee" for the profiles of candidates for members of the Independent Committee to be appointed after the continuation of the Plan). When the Independent Committee decides that the contents of the Acquisition Statements are insufficient as the Essential Information, it may request either directly or through the Board of Directors of the Company that the Acquirer additionally provide the Essential Information within a reasonable period of time fixed by the Independent Committee (provided, however, that the above period shall not be longer than sixty (60) days in principle), in which case, the Acquirer shall additionally provide the Essential Information within such period.

Provided, however, that even in the case where the Acquirer does not additionally provide the Essential Information notwithstanding the Independent Committee's above request, if the Acquirer gives a rational explanation on the reason for not submitting the information, the Independent Committee may stop negotiations with the Acquirer regarding the provision of information, announce to that effect, and start the consideration of the Acquisition terms described in 3. (4) below.

If the Independent Committee deems that the Acquirer has initiated the Acquisition without complying with the procedures set forth in the Plan, it will, as a general rule, recommend the Board of Directors of the Company to implement a gratis allotment of Stock Acquisition Rights in accordance with 3.(5) (i) below, unless there are special circumstances that require the continuation of discussions and negotiations, etc. with the Acquirer for the submission of Acquisition Statements and Essential Information.

- (4) Consideration of the Acquisition terms, negotiation with the Acquirer, and consideration of an alternative proposal
  - (i) Assessment, consideration, and presentation of an opinion to the Independent Committee by the Board of Directors

    Upon completion of the submission of Acquisition Statements and additional provision of Essential Information from the Acquirer, the Board of Directors of the Company will set a period up to sixty (60) days (or a deadline, if the Independent Committee requests the Board of Directors of the Company present its opinion by any deadline prior to the end of the sixty (60)-days-period) to assess and consider the Acquisitions, negotiate, form an opinion, and make an alternative proposal. During such period, the Board of Directors of the Company will fully assess and consider the Essential Information provided by the Acquirer, carefully form an opinion of the Board of Directors of the Company about such Acquisition terms, announce the outline of its opinion if necessary, and present such opinion, materials supporting that opinion, an alternative proposal (if any), and any other information and the like that the Independent Committee may properly consider necessary.
  - (ii) Independent Committee consideration
    When the Independent Committee regards that it is provided with sufficient Essential
    Information from the Acquirer in compliance with 3. (3) above and with sufficient
    opinions from the Board of Directors of the Company in compliance with 3. (4) (i)
    above, it will, as a general rule, set a consideration period up to sixty (60) days,
    (including any extended period, if the Independent Committee adopts a resolution to
    extend the initial period in compliance with 3. (5) (iii) below) (hereinafter the
    "Independent Committee Consideration Period") taking into consideration the scale
    of operation, and nature and diversity of the business of the Company Group that
    operates globally, and inform thereof to the Acquirer and the Board of Directors of
    the Company. The Independent Committee will examine the Acquirer's Acquisition

terms, collect information on business plans, etc. from both the Acquirer and the Board of Directors of the Company, make comparison thereof, and consider any alternative proposals provided by the Board of Directors of the Company during the Independent Committee Consideration Period. Further, if it is necessary in order to improve the terms of such Acquisition from the standpoint of securing and enhancing the corporate value of the Company and, in turn, the common interests of its shareholders, the Independent Committee will, directly or indirectly through the Board of Directors of the Company, discuss and negotiate with such Acquirer, or recommend the Board of Directors of the Company to present alternative proposals, and then present the results thereof to the shareholders, etc.

When the Independent Committee requests further materials or other information, discussions, negotiations, etc., directly or indirectly through the Board of Directors of the Company, the Acquirer must respond to this request promptly. The Acquirer must not initiate the Acquisition until the Independent Committee Consideration Period expires and the Board of Directors of the Company adopts a resolution concerning the implementation or non-implementation of the gratis allotment of Stock Acquisition Rights (or the Shareholders Will Confirmation Meeting adopts a resolution to approve or reject the proposal concerning the implementation of the gratis allotment of Stock Acquisition Rights, in cases where such meeting shall be convened).

If necessary, the Independent Committee may seek advice from independent third parties (including financial advisors, certified public accountants, attorneys, consultants and other experts), at the expense of the Company, to secure that the Independent Committee's judgment furthers the corporate value of the Company and, in turn, the common interests of its shareholders.

- (5) Procedures for recommendations, etc. by the Independent Committee
  If the Acquirer emerges, the Independent Committee will make recommendations, etc. to
  the Board of Directors of the Company in accordance with the following procedures. If
  the Independent Committee makes any recommendations, etc. to the Board of Directors of
  the Company as listed in (i) through (iii) below, or considers it to be appropriate, the
  Independent Committee shall promptly announce the fact and the outline of such
  recommendations, etc. and any other matters that the Independent Committee considers
  appropriate (including the extension period and the reason for such extension, in the case
  where the Independent Committee extended the Independent Committee Consideration
  Period in compliance with (iii) below).
  - (i) Cases where the Independent Committee recommends the invocation of the Plan If the Independent Committee determines that the Acquisition by the Acquirer falls under any one of the grounds for invocating the Plan set forth in 4. "Requirements for the gratis allotment of Stock Acquisition Rights" below (hereinafter collectively referred to as the "Grounds for Invocation"), it will recommend the implementation of the gratis allotment of Stock Acquisition Rights (details of which are set forth in 5. "Outline of the gratis allotment of Stock Acquisition Rights" below) to the Board of Directors of the Company, regardless of whether the Independent Committee Consideration Period has commenced or expired. If the applicability to the second invocation ground (hereinafter the "Grounds for Invocation 2") is at issue, the Independent Committee may request that the implementation of the gratis allotment of Stock Acquisition Rights shall be subject to the approval of shareholders in advance.

Notwithstanding the foregoing, even after the Independent Committee has already

made a recommendation for the implementation of the gratis allotment of Stock Acquisition Rights, if it determines that either of (A) or (B) below has come to apply to the case, the Independent Committee may newly recommend that the Company suspend the gratis allotment of Stock Acquisition Rights (in cases on or before the preceding date of the effective date regarding the above gratis allotment of Stock Acquisition Rights) or that the Company acquire the Stock Acquisition Rights without consideration (in cases after the effective date regarding the above gratis allotment of Stock Acquisition Rights). The Stock Acquisition Rights of shareholders shall expire upon the acquisition thereof by the Company.

- (A) The Acquirer withdraws the Acquisition or the Acquisition has ceased due to any other reason.
- (B) There is a change in the underlying facts or other conditions upon which the initial recommendation was made, and that the Acquisition by the Acquirer no longer applies to the Grounds for Invocation.
- (ii) Cases where the Independent Committee recommends not to invoke the Plan If the Independent Committee determines that the Acquisition by the Acquirer does not apply to any of the Grounds for Invocation, it will recommend the Board of Directors of the Company not to implement the gratis allotment of Stock Acquisition Rights, whether or not the Independent Committee Consideration Period has expired.

Notwithstanding the foregoing, even after the Independent Committee has already made the above recommendation not to implement the gratis allotment of Stock Acquisition Rights, if there is a change in the underlying facts or other conditions upon which the recommendation was made and that the Grounds for Invocation have come to exist, the Independent Committee may make a new recommendation to the Board of Directors of the Company to implement the gratis allotment of Stock Acquisition Rights.

(iii) Cases where the Independent Committee extends the consideration period If the Independent Committee did not reach its conclusion as to whether or not it shall recommend the implementation or non-implementation of the gratis allotment of Stock Acquisition Rights by the expiry of the initial Independent Committee Consideration Period, the Independent Committee will adopt a resolution to extend the Independent Committee Consideration Period for some period of time reasonably considered necessary for the examination of the terms of the Acquirer's Acquisition, negotiation with the Acquirer and the examination of an alternative proposal (which period shall be no longer than thirty (30) days in principle).

If the Independent Committee Consideration Period is extended as a result of the resolution described above, the Independent Committee will continue its information collection, examination process and similar activities, and make its best efforts to provide recommendations within the extended period as to whether or not the gratis allotment of Stock Acquisition Rights shall be implemented.

(6) Resolution of the Board of Directors

The Board of Directors of the Company shall properly continue its consideration on the Acquisition even after presenting its opinions to the Independent Committee. If the Board of Directors of the Company received any recommendation as set forth above from the Independent Committee, the Board of Directors shall, by paying the utmost respect to such recommendations, promptly adopt a resolution relating to the implementation or non-implementation of the gratis allotment of Stock Acquisition Rights as an organ under

the Companies Act of Japan (including resolutions with respect to the suspension of the gratis allotment of Stock Acquisition Rights and the acquisition of Stock Acquisition Rights without consideration). However, if the Shareholders Will Confirmation Meeting has been convened in compliance with 3. (7) below, the Board of Directors of the Company shall obey the resolution adopted in such meeting and adopt its resolution relating to the implementation or non-implementation of the gratis allotment of Stock Acquisition Rights as an organ under the Companies Act of Japan in accordance therewith.

- (7) Convocation of the Shareholders Will Confirmation Meeting
  Notwithstanding 3. (6) above, the Board of Directors of the Company shall, prior to the
  implementation of the gratis allotment of Stock Acquisition Rights pursuant to the Plan,
  convene the Shareholders Will Confirmation Meeting to confirm the will of shareholders
  of the Company concerning such implementation:
  - (i) if the applicability to the Grounds for Invocation 2 is at issue; and
  - (ii) if the Independent Committee made a recommendation, requesting that the implementation of the gratis allotment of Stock Acquisition Rights shall be subject to the approval of the general meeting of shareholders in advance in compliance with 3. (5) (i) above; or
  - (iii) if the Board of Directors of the Company judges that it is appropriate to confirm the will of shareholders in light of the Directors' duty to exercise due care, even after considering the length of time necessary to convene a general meeting of shareholders.

If the Shareholders Will Confirmation Meeting is to be convened, the Acquirer must not carry out any acquisition or similar acts for the period from the commencement of the procedures described in the Plan until the Shareholders Will Confirmation Meeting adopts a resolution to approve or reject the proposal concerning the implementation of the gratis allotment of Stock Acquisition Rights.

When the Board of Directors of the Company adopted a resolution relating to the implementation or non-implementation of the gratis allotment of Stock Acquisition Rights or a resolution to convene the Shareholders Will Confirmation Meeting described above, or when the general meeting of shareholders adopted a resolution concerning the implementation of the gratis allotment of Stock Acquisition Rights, the Board of Directors of the Company shall promptly disclose the outline of such resolution and any other matters it considers appropriate.

# (8) Disclosure of information to shareholders

In implementing the Plan, the Company will announce the progress of each procedure in the Plan (including the fact that the Acquirer has emerged, that the Acquirer has submitted the Letter of Intent and the Acquisition Statements, that the Board of Directors of the Company has initiated its assessment and consideration, that the Independent Committee Consideration Period has begun, and that the Independent Committee Consideration Period has been extended attached with the extended period and the reason for such extension), the outline of the Essential Information submitted by the Acquirer, the outline of the opinions of the Board of Directors of the Company, the fact that the Board of Directors of the Company has presented an alternative proposal to the Independent Committee and its outline, the outline of the recommendations by the Independent Committee, and at the same time, disclose promptly and properly to its shareholders the outline of the resolution of the Board of Directors of the Company, the outline of the resolution of the Shareholders Will Confirmation Meeting, and any other matters the Independent Committee or the Board of Directors of the Company considers appropriate in compliance with applicable laws and regulations, stock exchange rules or the like.

4. Requirements for the gratis allotment of Stock Acquisition Rights

The requirements to invoke the Plan and implement the gratis allotment of Stock Acquisition
Rights are described below. Decision as to whether or not the Acquisition by the Acquirer
falls under any of the requirements described below and furthermore whether or not it is
reasonable to implement the gratis allotment of Stock Acquisition Rights must always be
made after the determination of the Independent Committee in accordance with 3. (5) (i)
above.

Grounds for Invocation 1: The Acquisition is not in compliance with the procedures

described in the Plan (including cases where the Company

is not allowed enough time or is not provided with information reasonably necessary to assess the Acquisition

terms) and it is considered reasonable to implement the

gratis allotment of Stock Acquisition Rights

Grounds for Invocation 2: The Acquisition falls under any of the requirements

mentioned from items (1) through (5) below and it is considered reasonable to implement the gratis allotment of

Stock Acquisition Rights

(1) The Acquisition may cause obvious harm to the corporate value of the Company and, in turn, the common interests of its shareholders through actions such as:

- (i) A buyout of share certificates, etc., followed by a request to the Company to buy them back at an inflated price;
- (ii) Management that provides advantage for the Acquirer to the detriment of the Company, such as temporary control of the Company's management, obtaining the Company or Company Group's material assets at an unreasonable low price;
- (iii) Diversion of the Company or Company Group's assets to the security for or repayment of the debts of the Acquirer or its group company; or
- (iv) Temporary control of the Company's management to sell high-value assets that currently have no relevance to the Company or Company Group's business and make temporarily high dividends from the profits of such sale, or sell the shares at a higher price, taking advantage of the sudden rise in share prices resulting from such temporarily high dividends.
- (2) Certain Acquisitions that may virtually coerce shareholders into selling their shares, such as coercive two-tiered tender offers (which means such tender offer or acquisition of shares, in which the Acquirer does not offer to acquire all shares in its initial acquisition, and sets unfavorable acquisition terms or only unclear terms for the second acquisition stage).
- (3) Acquisitions whose terms (including the amount and type of the consideration for the Acquisition, the Acquisition timing, the legality of the Acquisition method, the feasibility of the Acquisition, post-Acquisition management policies and business plans, and post-Acquisition policies on measures to deal with the Company's other shareholders, customers, business partners, employees and any other stakeholders) are inadequate or inappropriate in light of the corporate value of the Company and, in turn, the common interests of its shareholders.
- (4) Acquisitions that may materially threaten the corporate value of the Company and, in turn, the common interests of its shareholders by destroying the relationship with the Company Group's customers, business partners, employees, community members and any other stakeholders, or any other sources of the Company and Company Group's corporate value,

which are indispensable to the generation of the Company's corporate value.

- (5) Acquisition contemplated by the Acquirer, who shall be deemed inappropriate as being the controlling shareholder of the Company from the viewpoint of public order and morals, in such cases as where the management or investors of the Acquirer include or are connected with anti-social groups.
- 5. Outline of the gratis allotment of Stock Acquisition Rights
  Set forth below is the outline of the gratis allotment of Stock Acquisition Rights under the Plan.
  - (1) Number of Stock Acquisition Rights
    The number of the Stock Acquisition Rights to be allotted will be the same as the final and total number of the Company's shares issued and outstanding (excluding the number of Company's shares held by the Company at that time) as of a certain date (the "Allotment Date") that is separately determined by the resolution of the Board of Directors of the Company or a general meeting of shareholders relating to the gratis allotment of Stock Acquisition Rights (the "Resolution for the Gratis Allotment of Stock Acquisition Rights").
  - (2) Shareholders eligible for allotment
    The Company will allot the Stock Acquisition Rights without consideration to those shareholders, other than the Company, who are recorded in the Company's final shareholder registry as of the Allotment Date, at a ratio of one Stock Acquisition Right for every one Company's share held by such shareholder.
  - (3) Effective date of gratis allotment of Stock Acquisition Rights
    The effective date of the gratis allotment of Stock Acquisition Rights will be separately
    determined in the Resolution for the Gratis Allotment of Stock Acquisition Rights.
  - (4) Number of shares to be delivered upon exercise of the Stock Acquisition Rights
    The number of shares to be delivered upon exercise of each Stock Acquisition Right (the
    "Applicable Number of Shares") shall be one share as a general rule.
  - (5) The amount of properties to be contributed upon exercise of the Stock Acquisition Rights All contributions that are to be made upon the exercise of the Stock Acquisition Rights shall be made in cash, and the amount to be so contributed per share shall be separately determined in the Resolution for the Gratis Allotment of Stock Acquisition Rights within the range between a minimum of one yen and a maximum of any amount equivalent to one-half of the fair market value of a Company's share.
  - (6) Exercise period of the Stock Acquisition Rights

    The commencement date of the exercise period of the Stock Acquisition Rights shall be separately determined in the Resolution for the Gratis Allotment of Stock Acquisition Rights (this commencement date shall hereinafter be referred to as the "Exercise Period Commencement Date"), and the exercise period shall also be separately determined within the range of one (1) month to six (6) months by the Board of Directors of the Company in the Resolution for the Gratis Allotment of Stock Acquisition Rights. Further, if the final day of the above exercise period falls on a holiday at the place where the payment of the above assets to be contributed upon the exercise of the Stock Acquisition Rights is handled, the final day shall be the preceding business day.
  - (7) Conditions for the exercise of the Stock Acquisition Rights
    As a general rule, the following parties can not exercise the Stock Acquisition Rights (the parties falling under any one of the items from (I) through (VI) below shall hereinafter

collectively be referred to as "Non-Qualified Parties"):

- (I) Specified large holders (note 9);
- (II) Joint holders of specified large holders;
- (III) Specified large-scale acquirers (note 10);
- (IV) Parties having a special relationship with specified large-scale acquirers;
- (V) With respect to the Stock Acquisition Rights, any transferee of or successor to any party falling under any one of the items from (I) through (IV) above, without the approval of the Board of Directors of the Company; or
- (VI) Any affiliated party (note 11) of any party falling under any one of the items from (I) through (V) above.

Further, nonresidents of Japan who are required to follow certain procedures under applicable foreign laws and regulations in order to exercise the Stock Acquisition Rights may not as a general rule exercise the Stock Acquisition Rights (provided, however, that the Stock Acquisition Rights held by these nonresidents will also be subject to the acquisition by the Company in exchange for the Company's shares as set forth in 5. (9) (ii) below, so long as it is in compliance with applicable laws and regulations). In addition, any party, who does not submit a document in writing and in a form specified by the Company, which contains representations and warranties clauses regarding the satisfaction of all requirements for the exercise of the Stock Acquisition Rights, etc., indemnification clauses, and any other words of honor, may not exercise the Stock Acquisition Rights.

- (8) Restriction on assignment of the Stock Acquisition Rights
  Any acquisition of the Stock Acquisition Rights by ways of assignment shall be subject to
  the approval of the Board of Directors of the Company.
- (9) Acquisition of the Stock Acquisition Rights by the Company
  - (i) At any time on or before the preceding date of the Exercise Period Commencement Date, if the Board of Directors of the Company deems that it is appropriate for the Company to acquire the Stock Acquisition Rights, the Company may, with the arrival of the day separately determined by the Board of Directors of the Company, acquire all of the Stock Acquisition Rights without consideration.
  - (ii) With the arrival of the day separately determined by the Board of Directors of the Company as above, the Company may acquire all of the Stock Acquisition Rights that have not yet been exercised by or on the preceding business day of such date determined by the Board of Directors of the Company, and that are held by parties other than Non-Qualified Parties and, deliver in exchange therefor, Applicable Number of Shares of the Company for every one Stock Acquisition Right. Further, if, on or after the date upon which such acquisition takes place, the Board of Directors of the Company recognizes the existence of any party other than Non-Oualified Parties holding Stock Acquisition Rights, the Company may, with the arrival of the day separately determined by the Board of Directors of the Company after the date upon which the above acquisition has taken place, acquire all of the Stock Acquisition Rights held by such party and that have not yet been exercised by or on the preceding business day of such date additionally determined by the Board of Directors of the Company as above, and, in exchange, deliver Applicable Number of Shares of the Company for every one Stock Acquisition Right. The same will apply thereafter.
- (10) Delivery of the Stock Acquisition Rights in the case of merger, absorption-type demerger, incorporation-type demerger, share exchange, and equity transfer The Board of Directors of the Company will separately determine these matters in the Resolution for the Gratis Allotment of Stock Acquisition Rights.

(11) Issuance of certificates representing the Stock Acquisition Rights Certificates representing the Stock Acquisition Rights will not be issued.

# (12) Others

In addition to provisions set forth above, terms and conditions of the Stock Acquisition Rights will be separately determined in the Resolution for the Gratis Allotment of Stock Acquisition Rights.

6. Effective period, repeal, and amendment of the Plan
The Plan shall be effective until the conclusion of the Ordinary General Meeting of
Shareholders concerning the final fiscal year ending within three (3) years after the
conclusion of this Ordinary General Meeting of Shareholders, on the condition that the
proposal for the partial amendment and continuation of the Current Plan is approved by
shareholders at this Ordinary General Meeting of Shareholders.

However, the Plan may be terminated by the resolution to that effect at the general meeting of shareholders of the Company or the Board of Directors of the Company even before the above expiration date, in which case the Plan shall be repealed in accordance with such resolution.

Further, if any laws and regulations, stock exchange rules or the like concerning the Plan are established, amended or repealed and it is appropriate to reflect such establishment, amendment or repeal, if it is appropriate to make corrections of typographical errors and omissions, or if the revision or amendment of the Plan does not impair the purpose of the resolution of this Ordinary General Meeting of Shareholders such as in cases where the revision or amendment of the Plan does not have any adverse affect on the Company's shareholders, then the Board of Directors of the Company may modify or amend the Plan even during the effective period of the Plan, subject to the approval of the Independent Committee.

If the Plan is repealed, modified or amended, the Company will promptly disclose the fact thereof as well as the details of the modification, amendment and any other relevant matters (in the event of modification or amendment).

The provisions of laws and regulations, rules or the like quoted in the Plan are those in effect as of May 11, 2011, and if it is required to modify the provisions, definition of terms or the like set forth in each item above due to the establishment or repeal of the laws and regulations on or after that day, the provisions, definition of terms or the like set forth in each item above may be read properly within reasonable bounds taking into consideration the purposes of such establishment or repeal.

#### Note 1)

The word "share certificates, etc." is defined in Article 27-23, Paragraph 1 of the Financial Instruments and Exchange Law. Unless otherwise provided for in Agenda Item 3, this definition shall apply throughout in Agenda Item 3.

#### (Note 2)

The word "holder" includes any party described as a holder under Article 27-23, Paragraph 3 of the Financial Instruments and Exchange Law (including such party considered to fall under this category by the Board of Directors of the Company). This definition shall apply throughout in Agenda Item 3.

#### (Note 3)

The word "joint holders" means any joint holder defined in Article 27-23, Paragraph 5 of the Financial Instruments and Exchange Law and includes such party deemed as a joint holder under Paragraph 6 of the same Article (including a party considered by the Board of Directors of the Company to fall under these "joint holders" defined in the said Articles of

Financial Instruments and Exchange Law). This definition shall apply throughout in Agenda Item 3.

#### (Note 4)

The word "holding ratio" is defined in Article 27-23, Paragraph 4 of the Financial Instruments and Exchange Law. This definition shall apply throughout in Agenda Item 3.

#### (Note 5)

The word "share certificates, etc." is defined in Article 27-2, Paragraph 1 of the Financial Instruments and Exchange Law. This definition shall apply only in sub-item (ii).

#### (Note 6)

The word "tender offer" is defined in Article 27-2, Paragraph 6 of the Financial Instruments and Exchange Law. This definition shall apply throughout in Agenda Item 3.

### (Note 7)

The word "owning ratio" is defined in Article 27-2, Paragraph 8 of the Financial Instruments and Exchange Law. This definition shall apply throughout in Agenda Item 3.

# (Note 8)

The word "those who have special relationship therewith" is defined in Article 27-2, Paragraph 7 of the Financial Instruments and Exchange Law (including a party considered to fall under this category by the Board of Directors of the Company); provided, however, that a party provided for in Item 1 of the same Paragraph excludes a party provided for in Article 3, Paragraph 2 of the Cabinet Office Regulations concerning Disclosure of a Tender Offer by an Acquirer other than by the Issuing Company. This definition shall apply throughout Agenda Item 3.

#### (Note 9)

The word "Specified large holders" means, as a general rule, a party who is a holder of share certificates, etc. issued by the Company and whose holding ratio of such share certificates, etc. is at least 20% (including a party considered to fall under this category by the Board of Directors of the Company). However, a party that the Board of Directors of the Company recognizes as a party whose acquisition or holding of share certificates, etc. of the Company does not impair the Company's corporate value and, in turn, the common interests of its shareholders, and a party separately determined by the Board of Directors of the Company in the Resolution for the Gratis Allotment of Stock Acquisition Rights shall be excluded from the Specified large holders. This definition shall apply throughout in Agenda Item 3.

#### (Note 10)

The word "Specified large-scale acquirers" means, as a general rule, a party who makes a public announcement of purchase, etc. (as defined in Article 27-2, Paragraph 1 of the Financial Instruments and Exchange Law; the same applies in this Note 10) of share certificates, etc. (as defined in Article 27-2, Paragraph 1 of the same Law; the same applies in this Note 10) issued by the Company through a tender offer and the total owning ratio of such share certificates, etc. owned by that party after such purchase, etc. (including those considered equivalent to the ownership of such share certificates, etc. as prescribed in Article 7, Paragraph 1 of the Order for Enforcement of the Financial Instruments and Exchange Law) and by those who have special relationship therewith (including a party considered to fall under this category by the Board of Directors of the Company) shall amount to at least 20%. However, a party that the Board of Directors of the Company recognizes as a party whose acquisition or holding of share certificates, etc. of the Company does not impair the Company's corporate value and, in turn, the common interests of its shareholders, and a party separately determined by the Board of Directors of the Company in the Resolution for the Gratis Allotment of Stock Acquisition Rights shall be excluded from the Specified large-scale acquirers. This definition shall apply throughout in Agenda Item 3.

### (Note 11)

The word "affiliated party" of a given party means a party who substantially controls, is controlled by, or is under common control with such given party (including any party who is deemed by the Board of Directors of the Company to fall under this category), or a party deemed by the Board of Directors of the Company to act in concert with such given party. "Control" is defined as the "controlling power on decision-making on financial and business policies" of other companies (as defined in Article 3, Paragraph 3 of the Ordinance for Enforcement of the Companies Act).

#### Appendix 1. Outline of the Rules of the Independent Committee

- The Independent Committee shall be established by resolution of the Board of Directors of the Company.
- The number of the members of the Independent Committee shall be three (3) or more, and the Board of Directors of the Company shall appoint them from among outside directors of the Company, outside corporate auditors of the Company, and knowledgeable persons outside the Company who are independent of the management that executes the business operations of the Company. Such knowledgeable persons must be experienced corporate managers, persons with expertise of the investment banking business, persons with expertise of the Company's business, attorneys, certified public accountants, academic experts specialized in the Companies Act of Japan or the like, or persons of similar qualifications, and must have made an agreement with the Company, separately specified by the Board of Directors of the Company that contains a provision obligating such experts to the Company to exercise the duty of care and diligence or a similar provision.
- The term of office of members of the Independent Committee shall be until the conclusion of the Ordinary General Meeting of Shareholders concerning the final fiscal year ending within three (3) years after the conclusion of this Ordinary General Meeting of Shareholders, unless otherwise determined by resolution of the Board of Directors of the Company. Additionally, when a member of the Independent Committee who also acts as an outside director or an outside corporate auditor ceases to be a director or a corporate auditor of the Company (except for cases where he/she is reappointed), his/her term of office as a member of the Independent Committee shall also terminates.
- The Independent Committee shall make decisions on the matters listed below and submit recommendations to the Board of Directors of the Company containing the details of and reasons for the recommendation. Paying the utmost respect to such recommendations and as an organ under the Companies Act of Japan, the Board of Directors of the Company shall adopt a resolution relating to the implementation, non-implementation or other actions pertaining to the gratis allotment of Stock Acquisition Rights. Each member of the Independent Committee and each director of the Company must make such decisions with a view to whether or not the corporate value of the Company and the common interests of its shareholders will be enhanced, and they must not serve the sole purpose of their own interests or those of the management of the Company.
  - (i) The implementation or non-implementation of the gratis allotment of Stock Acquisition Rights.
  - (ii) The suspension of the gratis allotment of Stock Acquisition Rights or the acquisition of Stock Acquisition Rights without consideration.
  - (iii) Any other matters regarding which the Board of Directors of the Company seeks advice of the Independent Committee among matters to be judged by the Board of Directors of the Company.
- In addition to the matters prescribed above, the Independent Committee may conduct the matters listed below:
  - (i) Determining the information that the Acquirer and the Board of Directors of the Company should provide to the Independent Committee, and the deadline for the provision of such information;
  - (ii) Inspection and examination of the terms of the Acquirer's Acquisitions;
  - (iii) Negotiation and discussion with the Acquirer;
  - (iv) Request to the Board of Directors of the Company for the submission of an alternative proposal and examination of the proposal;
  - (v) Determining the extension of the Independent Committee Consideration Period;
  - (vi) Approval of modification or amendment of the Plan;
  - (vii) Advice to the Board of Directors in determining whether to introduce takeover defense measures other than the Plan:
  - (viii) Any other matters authorized to the Independent Committee in the Plan; and
  - (ix) Any matters the Board of Directors has separately determined to authorize the Independent Committee to perform.
- If the Independent Committee decides that the Acquisition Statements and the information submitted are insufficient as the Essential Information, it shall request that the Acquirer submit additional information. Further, if the Independent Committee receives from the Acquirer the Acquisition Statements and the Essential Information, it may request that the Board of Directors of the Company present within a certain period an opinion regarding the terms of the Acquisition by the Acquirer and materials supporting that opinion, an alternative proposal (if any), and any other information and the like that the Independent Committee may properly consider necessary.
- If necessary, in order to improve the terms of the Acquisition from the standpoint of securing and enhancing the corporate value of the Company and, in turn, the common interests of its shareholders, the Independent Committee will directly or indirectly discuss and negotiate with the Acquirer, or require the Board of Directors of the Company, etc. to present an alternative proposal. The results of such discussion, negotiation and presentation shall be disclosed to shareholders.
- In order to collect necessary information, the Independent Committee may request the attendance of directors, corporate auditors or employees of the Company, or any other person that the Independent Committee considers necessary, and

may require explanation of any matter it requests.

- If necessary, the Independent Committee may, at the Company's expense, obtain advice of independent third parties (including financial advisors, certified public accountants, attorneys, consultants and other experts) and similar actions.
- Any member of the Independent Committee may convene a meeting of the Independent Committee when the Acquisition is effected, or at any other time.
- As a general rule, matters are resolved at the Independent Committee by the overwhelming majority of votes with the presence of at least two-thirds of the members of the Independent Committee.

# Appendix 2. Profiles of Candidates for Members of the Independent Committee

The following four (4) candidates are to be appointed as members of the Independent Committee after the continuation of the Plan.

#### Isao Tada

(Date of birth: July 5, 1945)

Outside Director of Sanden Corporation

April 1969 Joined Daiwa Securities Co., Ltd.

June 1999 Standing Corporate Auditor, Daiwa Securities

June 2005 Counselor, Daiwa Institute of Research Ltd.; Deputy Director, Strategic Management Laboratory

June 2007 Outside Director, Sanden Corporation (present)
October 2007 Lecturer, Tokai University Law School (present)

# Takuji Tsuchikane

(Date of birth: August 18, 1931)

Outside Corporate Auditor of Sanden Corporation

April 1954 Joined Bank of Japan

June 1990 Representative Director & President, The Gunma Bank, Ltd.
June 1998 Outside Corporate Auditor, Sanden Corporation (present)

# Akinobu Hatsushika

(Date of birth: March 15, 1941)

Outside Corporate Auditor of Sanden Corporation

April 1964 Joined Fuji Xerox Co., Ltd.

January 1996 Managing Director

August 2003 Chief Executive Officer, AlphaPurchase Co., Ltd.

June 2004 Outside Corporate Auditor, Sanden Corporation (present)

# Mitsuhiko Iwasaki

(Date of birth: November 16, 1941)

Outside Corporate Auditor of Sanden Corporation April 1964 Joined The Fuji Bank, Limited

February 1992 Director and General Manager of Securities Department

June 1996 Corporate Senior Executive Vice President of the Fuji Securities Co., Ltd.

June 2008 Outside Corporate Auditor, Sanden Corporation (present)

The Company does not have any special vested interests in any of the candidates for members of the Independent Committee listed above.

Outside Director Isao Tada and Outside Corporate Auditors Takuji Tsuchikane, Akinobu Hatsushika and Mitsuhiko Iwasaki have been registered as independent officers to the stock exchange where the Company is listed.